



WORKING SIDE-BY-SIDE WITH YOUR TEAM TO IMPROVE BUSINESS PERFORMANCE.

Competitive Business Solutions works alongside your team to identify and resolve performance issues quickly, effectively and with minimal business disruption. Founded in 2000 CBS brings clients deep experience in business analysis, operational excellence, change management, SPC/Six Sigma, lean principles and leadership development—and a proven track record of business transformation success.



OUR AREAS OF EXPERTISE

Operational Excellence	Acquisitions & Integrations	Supply Chain Management	Program & Project Management	Leadership & Change Management
Develop and deploy operational excellence operating system	Pre-LOI support	Supply chain strategic planning	Strategy alignment in project identification	Leadership development and executive coaching
Lean <ul style="list-style-type: none"> Waste elimination Takt, Flow, Pull Standard Work 	Operational due diligence	Supply base performance improvements	Lean Six Sigma tools to drive out waste	Organizational design
Visual Management & Control System	Full-potential identification	Materials architectures design and implementation	Structured approach	Transformational design
Six Sigma	Rapid value capture	Tactical supply chain problem solving and corrective action	Proprietary program and project-management tool sets	Strategy development and deployment
Tactical problem solving	100-day implementation planning	Supply Chain Operations Reference (SCOR) Model to structure improvement activities	CBS Work Flow <ul style="list-style-type: none"> CBS Project Analyzer CBS Project Production Controller 	Communications planning and execution
New-product development	Operational Excellence		Embedded project leadership	High-performance-team building
Strategy deployment	Sale readiness			

RESULTS



Increased productivity by 40%, resulting in a return of approximately \$10 million over a two-year period



Recommended that a recently acquired company discontinue commodity product lines and focus on profitable offerings, resulting in **over \$300K in annual savings**



Reduced average changeover time in a manufacturing plant by 60% — from 100 minutes to 39 minutes

CUSTOMIZED IMPROVEMENT SOLUTIONS

We assemble problem-solving teams with deep industry expertise and proven skills, ensuring the effectiveness of our solutions. By tailoring our solutions and implementation approach, we align with your company's unique business culture, challenges and goals.

9
countries

48
U.S. states

400+
projects


16
industries

3,000+
Kaizen events


OUR INDUSTRY EXPERIENCE

 **Aerospace and Defense**


 **Industrial Products**


 **Consumer Products**


- Durable products
- Retail
- Food & Beverage
- Pharmaceutical

 **Process Industries**

- Chemical
- Oil & Gas

 **Healthcare**

 **Private Equity**

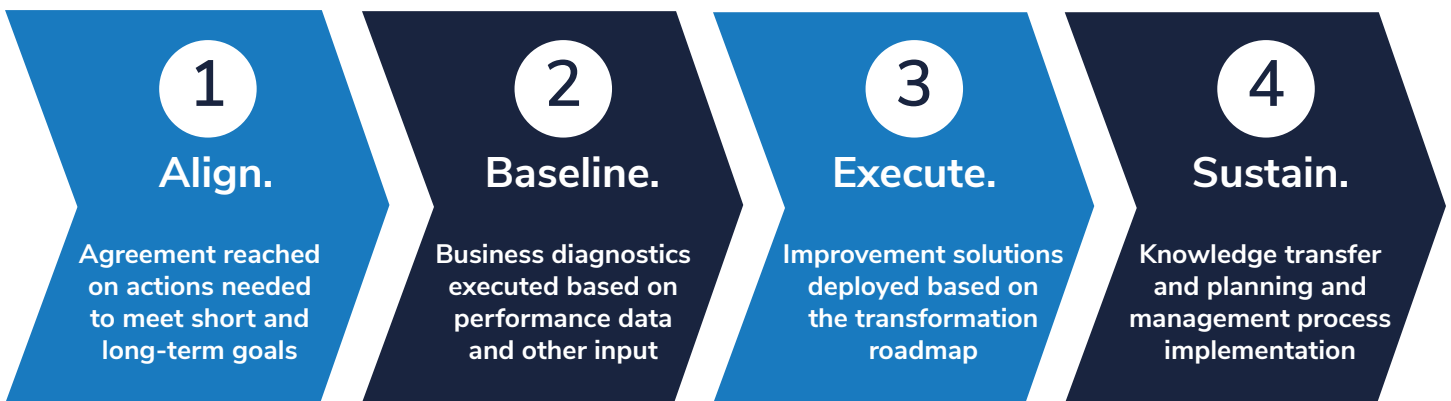
 **Service Industries**

- Government
- Utilities
- Medical
- Financial/Banking
- Insurance

MEASURABLE RESULTS IN AN ACCELERATED TIMEFRAME

We deploy pragmatic solutions that deliver measurable results in an accelerated timeframe—without interrupting your business productivity. Working closely with management teams, we transfer our knowledge to ensure ongoing implementation and improvement.

A 4-STEP APPROACH THAT GETS RESULTS



OUR CORE VALUES

Integrity & Transparency

We work within the prevailing business culture and are accountable for the results of each engagement, providing unbiased, unfiltered information to the management team in every phase of the improvement process.

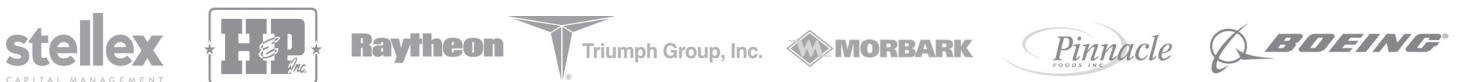
Experience & Discipline

We select our teams based on the unique needs of the client, bringing deep industry experience and proven methodologies that achieve positive, measurable and sustainable improvement results.

Innovation & Customization

We take the time to understand the goals and requirements of each organization we work with, and use past experiences to craft a tailored problem-solving approach that favors creativity over capital.

REPRESENTATIVE CLIENTS



TALK TO CBS ABOUT YOUR BUSINESS TRANSFORMATION NEEDS.

Call us at 973-509-0110 x147 or visit www.cbsteam.com

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